

April 22, 2002

## Toy Train Workshop

1260 Quigley Hill Road, Cumberland, Ontario, Canada K4C 1H3

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Phone (613) 833-8331

MTH Electric Trains Authorized Service Center

authorized retailer for: Lionel, K-Line, Weaver, Gargraves, AtlasO, Ross Custom Switches

**MTH Electric Trains 2002 Volume 2 catalogue**

**Pre-order deadline date is May 24<sup>th</sup>.**

Shipping rates within Canada: \$7.00 minimum, or actual cost + insurance. Catalogues free/ mailing charge \$6.00

**Our 1-888-400-5651 toll-free number is for placing orders only.**

For all other questions and verification of in stock items, please call 613-833-8331 for Customer Service.

**Business phone hours:** Monday - Friday 9:00 a.m. - 5:30 p.m.; Saturday 9:00 a.m. - 2:00 p.m. Visit our retail location inside Discount Hobbies, 1803 St. Joseph Blvd., Orleans, Ont., Phone: 830-2373

### **U.S. catalogue prices vs Canadian dollar with discounts:**

Prices shown in the MTH 2002 Volume 2 catalogue are shown in U.S. currency. Since the Canadian dollar fluctuates so often, we cannot give an exact Canadian dollar amount until the product is shipped into Canada. We do accept payment in U.S. funds, however, taxes on converted amounts and shipping out charges are payable in Canadian funds.

**To determine the Canadian dollar prices,** take the U.S. catalogue price and deduct our U.S. dollar pre-order discount where applicable (see below). This U.S. \$ price is now multiplied by the current U.S.\$ trading value at time of product shipment into Canada and gives the Canadian \$ price. No hidden charges are applied.

**Our website prices:** Items shown as in stock are exact prices, subject to our 2% cash discount. Items shown with expected delivery dates are approximate prices.

### **NEW MTH PRE-ORDER SPECIAL DISCOUNTS:**

MTH 2002 Volume 2 catalogue pre-order discounts - take this discount off catalog suggested U.S. \$ price

All Premier Line items - 3% before May 24<sup>th</sup>. or 1.5% before arriving in stock

All Railking Line items - 5% before May 24<sup>th</sup>. or 2.5% before arriving in stock,

Realtrax always take 10% off

All Railking train sets - always take 8 % off.

**2% CASH DISCOUNT:** If you are paying by cash, cashable cheque (not postdated) payable within 15 days of invoice date, deduct an additional 2% from the Canadian dollar price. Credit card sales do not qualify for this discount.

**Order Deposits/Restocking charges:** We accept pre-orders in good faith, with the understanding of the customer making a commitment to purchase the ordered item once released by the manufacturer. All items with U.S.\$ catalogued price of \$300.00 and over now require a 15% deposit, payable upon ordering. All cancelled orders will be subject to a 15% restocking charge.

**Defective item policy:** *Upon receipt* (5-day max) of a defective MTH product which was purchased from us, call us for return authorization and we will have you return it to Toy Train Workshop. As we are now an MTH Authorized service center, we will repair or replace the item under warranty and send it back to you at no charge. We will reimburse you for the return postage and insurance. This is for MTH products only.

**Toy Train Workshop is a MTH Authorized Service Center.** We will perform warranty repairs on any MTH product purchased from our shop. With proof of purchase we will also do warranty repairs on MTH products purchased from any MTH Authorized Retailer, however, repairs will be billed at our regular shop rate, plus any incurred charges, i.e. shipping to obtain warranty parts. We reserve the right to refuse any repairs on MTH items purchased from non-authorized MTH retailers or without proof of purchase.

**E-mail address for sales announcements:** Announcements will be made by email to our customers. Please ensure that we have your current e-mail address on file.

**Sample pricing on MTH items:**

Before May 24<sup>th</sup>, 2002 customer orders 1 of # 20-2413-1 Canadian National C-Liner ABA set at catalogue price of \$649.95, a 3% Premier Line discount (\$19.50 U.S.\$) is given for pre-order, U.S. price is now \$ 630.45, Locomotive is shipped to TTW on August 10/2002 with U.S. trading exchange rate at 1.60 as per our pricing policy. \$630.45 x 1.60= \$1008.72, If you are paying cash take off another discount of 2% (\$20.17) This brings the price to \$988.55 - Added to this figure is our outgoing actual shipping with insurance costs and provincial tax if applicable and the 7% G.S.T.

The following Canadian prices for these popular Canadian roadname & other items were calculated with a 3% pre-order discount on Premier Line items and a 5% discount on the Railking Line as orders received before May 24th. with bank exchange rate of \$1.60 to purchase the U.S. dollar, but will be based on the current U.S. \$ trading value at time of product shipment to Toy Train Workshop. An additional 2% cash discount was also applied.

**MTH Premier Line**

20-2404-1 CP Rail GP38-2 diesel engine w/Protosound 2.0	12/02	\$588.89
20-2404-3 CP Rail GP38-3 diesel non-powered	12/02	\$228.07
20-2413-1 Canadian National C-Liner ABA diesel engine set w/Protosound 2.0	12/02	\$988.55
20-65003 CN 5-car 70' ABS passenger set smooth side	12/02	\$456.21
20-66003 CN 2-car sleeper/diner set	12/02	\$197.65
20-67003 CN full vista dome car "Jasper"	12/02	\$106.39
20-93102 Ontario Northland 50' boxcar (2 road #'s)	10/02	\$68.37
20-93111 Soo Line 50' double door plugged boxcar (2 road #'s)	01/03	\$68.37
20-96056 CN tank car (2 road #'s)	11/02	\$65.33
20-97474 Saskatchewan 100 ton hopper car (2 road #'s)	09/02	\$68.37
20-97478 Soo Line 2-bay centerflow hopper (2 road #'s)	12/02	\$65.33
20-97480 CP Rail 3-bay centerflow hopper (2 road #'s)	12/02	\$65.33
20-98017 D&H gondola car (2 road #'s)	10/02	\$60.76
20-98306 BC Rail center beam flatcar (2 road #'s)	11/02	\$68.37
20-98312 Grand Trunk Western corrugated auto carrier (2 road #'s)	01/03	\$68.37

**MTH Railking Line**

30-7790 Soo Line offset steel caboose 12/02 \$74.41

For those of you who have standing orders for the MTH catalogues, you will find our invoice attached to this price list (mailing charges). If we have included the catalogues in a product shipment to you, there is no charge for the mailing of the catalogue.

For those of you who have not ordered the MTH catalogue, you can visit the on-line catalogue at this address.  
MTH Web site <http://www.mth-railking.com>  
T.T.Workshop (our listing of most new Canadian items) [http://www.toytrainworkshop.com/Canadian\\_Lines.htm](http://www.toytrainworkshop.com/Canadian_Lines.htm)

**DCS System # 50-1001 special: Please check with us for our special promotional price on this fantastic digital Command system. The prices to our loyal Canadian customers will be cheaper than shown on our web site.**

Weaver Models announces: O gauge Canadian National Express Box Cars (4 road numbers) d/c trucks \$67.95  
Canadian \$ - we are now taking orders

Thank you and happy railroading. *Tom Bellfo*